



LAURA ANZANI

CEO & PRESIDENT OF POLIFORM AMERICAS

PROFILE

Laura Anzani is the CEO and President of Poliform USA, Inc., the commercial subsidiary of Poliform in the Americas. She represents, alongside her siblings and cousins, the second generation of the company, established in Italy in the 1970s.

After completing her studies in Business Administration at Bocconi University in Milan, Laura gained extensive experience in the furniture industry, developing specialized skills and gaining exposure to the company culture directly from Alberto and Aldo Spinelli, as well as her father, Giovanni Anzani, Founders of Poliform. Following her time at the Italian headquarters, in 2008 Laura was appointed Brand Ambassador for Poliform in the Americas, where she worked on the due diligence process prior to the acquisition of the American branch and led the subsequent reorganization of its operations. Today, Poliform USA, Inc. oversees the local markets of New York, NY; Miami, FL; Washington, DC; Los Angeles, CA; and, most recently, San Francisco, CA, from its corporate headquarters in Manhattan. The company strategically manages operations through logistics centers in New Jersey, Florida, Washington DC, and California, while implementing marketing strategies across a broad network of dealers throughout North, Central, and South America.

Laura is a Board Member of Friends of Bocconi, established in 2013 as the alumni and fundraising organization of Università Commerciale Luigi Bocconi in the U.S. Its mission is to strengthen the community of Bocconi alumni across the U.S., provide opportunities for meaningful, tax-deductible contributions, and promote the University's reputation as a globally recognized institution. Laura is also an active member of Avenues, the school attended by both her children since 2017, where she has served as APA Grade Rep since the beginning, helping to foster a strong sense of community among families in the grade.

EXPERIENCE

FROM CHIEF OPERATIONS OFFICER TO CEO & PRESIDENT • POLIFORM AMERICAS •
JAN 2009 - PRESENT

CORPORATE MANAGER • POLIFORM • SEP 2005 - DEC 2008



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JOSEPH A. AQUINO

P R E S I D E N T O F J A A C R E S

PROFILE

Joseph A. Aquino, President of JAACRES, is a respected veteran of commercial real estate with over 40 years of experience. He advises C-suite executives on site selection and lease negotiations throughout New York City, major U.S. markets, and key international cities including London, Milan, Madrid, and Paris.

Joe, once a retailer himself has built a distinguished career representing luxury brands, fast fashion retailers, restaurants, and office tenants in premier markets such as Beverly Hills, Miami, Boston, and Washington, D.C. His clientele has included renowned names like Cartier and Buccellati, and he has worked alongside influential property owners and developers such as Larry Silverstein—who rebuilt the World Trade Center—and Aby Rosen of RFR Properties.

He played a pivotal role in reshaping Manhattan retail as a consultant for the Times Square–42nd Street redevelopment and has brokered major deals for flagship locations on Madison Avenue and 57th Street. In addition, Joe is the Founder and President of The SBS Group, a global business development network that connects luxury retailers with top property owners in cities like Paris, Rome, Barcelona, Hong Kong, Shanghai, Cape Town, and Dublin.

A longtime member of the Real Estate Board of New York (REBNY), Joe is also active in the Italy-America Chamber of Commerce (IACC). His expertise spans both domestic and international markets, with a strong emphasis on strategic expansion and long-term growth

EXPERIENCE

PRESIDENT • JAACRES • JAN 2016 – PRESENT

EXECUTIVE VICE PRESIDENT • PRUDENTIAL DOUGLASS ELLIMAN • 2004-2016

SBS GROUP • FOUNDER

MEMBER • REAL ESTATE BOARD OF NEW YORK



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PAOLO BACCHIARELLO

P R E S I D E N T A T R E V ' I T ! S P O R T U S A , L L C

PROFILE

Paolo Bacchiarello is a mechanical engineer from the Politecnico di Torino and an Executive MBA graduate from SDA Bocconi. He has lived in various cities across the United States, combining his passion and profession in the motorcycle industry through leadership roles at top companies. After many years in New York, he now lives and works in Denver, where he serves as President of the Americas for REV'IT!, a global leader in premium motorcycle apparel.

He has long supported the growth of European companies in the U.S. market while actively promoting "Italianità" as a unique mix of strength, creativity, and cultural identity. He currently serves on the Board of Directors of the Italy-America Chamber of Commerce and is seeking a second term.

His expertise includes:

Company reorganization | Global Sales Organization | Operations and HR Management | Strategic Marketing | Communication Across Functional Levels | Team Development & Coaching | Sales Strategy and value building development | International Start-ups | Competitive Analysis and Positioning | E-commerce | Negotiating and contracting in B2B and B2C contests | New Market Penetration/Development.

EXPERIENCE

PRESIDENT • REV'IT! SPORT USA, LLC • OCT 2012 - PRESENT

MARKETING STRATEGY CONSULTANT • IED | ISTITUTO EUROPEO DI DESIGN • 2012-2012

STRATEGY OPERATIONS CONSULTANT • ERECYCLINGCORPS • 2012-2012

SALES MANAGER AMERICAS • AZIMUT-BENETTI • 2009 - 2011

COUNTRY MANAGER USA, CANADA AND SOUTH AMERICA • DAINESE • 2006 - 2009

PROJECT / PRODUCT MANAGER • AGV S.P.A • 2004 - 2006

SPC PROJECT OWNER • AVIO • 2003 - 2004



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NICOLA BAIOCCHI DI SILVESTRI

MANAGING DIRECTOR AND COUNTRY MANAGER
AMERICAS AT INTESA SANPAOLO

PROFILE

Nicola Baiocchi Di Silvestri is the Managing Director & Country Manager Americas for Intesa Sanpaolo (ISP) IMI Corporate & Investment Banking Division. He's been in this role since July 2024.

Prior to that as of February 2019, Nicola was ISP New York branch's Managing Director and General Manager. Nicola first joined ISP group in 2011 as Global Head of Corporate Risk Solutions at Banca IMI (the Investment Bank arm of Intesa Sanpaolo) in Global Markets.

He spent most of his career with international investment banks. In Italy for Barclays Capital, he was Head of the Risk Solution Group, Head of FX Corporate Sales at Citibank, Milan and San Francisco. At Credit Agricole, Nicola worked in FX options sales.

He also held several roles within Italian Commercial banks. Nicola holds a degree cum laude in Economics at University of Florence and is a Certified Accountant (Dottore Commercialista) and Financial Auditor.

EXPERIENCE

FROM MANAGING DIRECTOR AND GENERAL MANAGER TO COUNTRY MANAGER
AMERICAS • INTESA SANPAOLO • FEB 2019 - PRESENT

GLOBAL HEAD OF CORPORATE RISK SOLUTIONS • BANCA IMI • APR 2011 - PRESENT

DIRECTOR - RISK SOLUTIONS GROUP, ITALY • BARCLAYS CAPITAL • JUN 2006 - MAR 2011

DIRECTOR • CITI • 1997 - 2006

DIRECTOR • CREDEM BANCA • 1994 - 1997



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SILVANO COLOMBO

P R E S I D E N T O F C S C O L O M B O U S A , I N C

PROFILE

Silvano is an experienced business executive with over 40 years of experience in leading and expanding COLOMBO SERGIO & Figli S.r.l., the family business founded by his father in 1956. In 2002, he established the U.S. subsidiary, CS COLOMBO USA, Inc., where he currently serves as CEO and Managing Director.

Under his leadership, the company expanded its presence in the U.S. market, including the launch of a manufacturing operation in Connecticut. A dual citizen of Italy and the United States, Silvano combines deep industry expertise with a global outlook.

He is fluent in English and Italian, and skilled in accounting, business development, and strategic marketing.

EXPERIENCE

PRESIDENT • CS COLOMBO USA, INC • DEC 2002 - PRESENT

BOARD OF DIRECTORS • ITALY-AMERICA CHAMBER OF COMMERCE • MAY 2019 - PRESENT

PRESIDENT OF THE BOARD • SCALAMEDIA, INC. DOB TELEMATER, INC • OCT 2014 - JUN 2022

CEO • CS SRL • AUG 2009 - NOV 2014



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EDOARDO DUCCI

GLOBAL CFO AT ECX GLOBAL LOGISTICS GROUP

PROFILE

A dedicated and highly performing financial executive with 18 years of experience and an international background in business and financial management. Currently serving as Global CFO at ECX Global Logistics Group. His achievements include:

Implemented Group Reporting policies and procedures to improve Consolidated Financial Results reporting | Implemented new dedicated software for Consolidation purposes | Treasury Department to improve cash flow management between Group Companies | Negotiated Bank Credit Lines with Major Financial Institutions | Introduced derivative contracts to Hedge Foreign Exchange Risk | Implemented a Transfer Pricing Study | Rationalized costs by renegotiating contracts and reduced expenses to reallocate funds in more sales-oriented activities with improvement of the ROI, which brought to a 16% overall cost reduction | Re-organized the Group Structure to strengthen tax efficiency | Improved DSO and DPO of the company by 25% to reduce working capital and improve cash flow | Introduced new Employees Bonus Policy for employees, particularly for Sales Employees, based on performance.

His expertise includes:

Strategic planning & Organizational Leadership | Financial reporting (IFRS and US GAAP) | Budgeting & Cost Management | Profitability & Cost Analysis | Taxation & Transfer Pricing | Credit Management | Cash Flow Optimization | Bank Loans Negotiation | Forex Derivatives | Multi-currency Management | Accounting Systems Development | Contract Negotiations | Team Leadership and Collaboration | International Expertise.

EXPERIENCE

GLOBAL CHIEF FINANCIAL OFFICER • ECX GLOBAL LOGISTICS • OCT- 2021 - PRESENT

CHIEF FINANCIAL OFFICER • PIAGGIO GROUP AMERICAS • SEP 2007- OCT 2021

SENIOR AUDITOR • DELOITTE • SEP 2004 - SEP 2007



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MARIO KARABOJA

COUNTRY MANAGER USA AT LIMOLANE INC.

PROFILE

Mario Karaboja is an international executive with a proven track record in fundraising and mergers and acquisitions. As the Country Manager USA for LimoLane Inc., he leads the company's expansion across North America following his pivotal role in securing a \$35 million funding round — one of the most significant transactions in the Italian mobility sector in 2024.

Prior to joining LimoLane, Mario held key positions at GELLIFY, developing expertise across Spain and Germany before taking on the role of Fundraising & M&A Manager at FNDX. In this capacity, he successfully coordinated the parallel acquisition of two companies and advised on record-breaking fundraising initiatives, including Out Of, a tech startup that raised €7.6 million — with €2 million from professional investors — marking one of the largest equity crowdfunding rounds in Italy. He also supported Forno Brisa in raising over \$4 million, enabling the immediate execution of an ambitious acquisition strategy in the food sector.

EXPERIENCE

COUNTRY MANAGER USA • LIMOLANE • FEB 2022 - PRESENT

FUNDRAISING & M&A MANAGER • FNDX VC • OCT 2022 - MAY 2024

FROM BUSINESS ANALYST TO CLIENT ENGAGEMENT MANAGER • GELLIFY •
MAR 2021 - OCT 2022

FROM CHIEF EDITOR OF THE ECONOMICS SECTION TO UNIVERSITY ORIENTATION
COORDINATOR • PASSAPORTO FUTURO • MAR 2020 - JUL 2022

BUSINESS DEVELOPMENT SPECIALIST • LIFETAP GMBH • OCT 2020 - SEP 2021

JUNIOR BUSINESS ANALYST • DELOITTE • MAR 2020 - JUL 2020



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JAMES GASPERONI

CHARTERED FINANCIAL ANALYST | ASSISTANT
DIRECTOR, GRADUATE CAREER ADVISING AT
D'AMORE MCKIM SCHOOL OF BUSINESS | ADJUNCT
FACULTY AT CARROLL SCHOOL OF MANAGEMENT

PROFILE

James Gasperoni, CFA, is a versatile and dynamic educator and advisor with extensive experience in course content design, curriculum development, and classroom presentation. Currently serving as the Assistant Director of Graduate Career Advising at Northeastern University's D'Amore McKim School of Business, he leads career advising and coaching services for MBA students, coordinates career management classes, and markets the MBA program to corporate partners. He has also served as an adjunct faculty member at Boston College and Endicott College, where he designed and delivered courses in private equity and real estate.

Jim's professional experience spans over two decades in the finance and investment sectors. As Co-Head of Real Assets at Aberdeen Standard Investments, he managed a global private real assets program with \$1 billion in assets, represented the US platform at conferences, and contributed to the consolidation of global private markets. At Flag Capital Management, he shaped firm strategy, developed marketing processes, and created a real assets business with \$800+ million in assets. His roles at Brown University and Princeton University involved managing diversified portfolios of real estate and natural resources investments, upgrading inflation-hedging strategies, and establishing industry relationships. James holds an MBA from the University of Massachusetts – Lowell, an MS in Real Estate from MIT, and a BS in Accounting from Boston College. He is also a CFA Charterholder.

EXPERIENCE

ASSISTANT DIRECTOR, GRADUATE CAREER ADVISING - D'AMORE MCKIM SCHOOL OF BUSINESS •
NORTHEASTERN UNIVERSITY • JUN 2023 - PRESENT

ADJUNCT FACULTY - CARROLL SCHOOL OF MANAGEMENT • BOSTON COLLEGE,
• JUN 2018 - PRESENT

ADJUNCT FACULTY - GERRISH SCHOOL OF BUSINESS • ENDICOTT COLLEGE
• JAN 2023 - MAY 2023

CO-HEAD OF REAL ASSETS • ABERDEEN STANDARD INVESTMENTS • AUG 2015 - JUL 2021

PARTNER • FLAG CAPITAL MANAGEMENT • 2006-2015

MANAGING DIRECTOR, REAL ASSETS AND PRIVATE EQUITY • BROWN UNIVERSITY INVESTMENT OFFICE •
2004 - 2006

PRINCIPAL, REAL ASSETS • PRINCETON UNIVERSITY INVESTMENT COMPANY • 2000 - 2004



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CARLO MAZZANTI

CO - FOUNDER AND PRESIDENT OF
E MAZZANTI TECHNOLOGIES

PROFILE

With seven years of membership in good standing, Carlo continues to engage each new member and facilitates connections among those who can help each other or gain access to the Market. Commercially, every IACC member who has chosen to work with eMazzanti Technologies, the company Carlo founded, remains a customer to this day.

Carlo leads one of the premier IT consulting services for businesses throughout the New York metropolitan area and internationally. The firm manages the Cyber Security coverage for over 400 active organizations ranging from professional services firms to Municipalities and Police Departments to high-end global retailers. The firm is all about delivering powerful, efficient, cyber security tools and outsourced IT services, such as computer network management and troubleshooting, AI and Automation, threat hunting, PCI DSS compliance, security awareness implementations, mobile workforce technology, malware remediation, cloud computing, and business continuity and disaster recovery.

eMazzanti Technologies has received many accolades for superior service delivery and stellar growth. The firm has placed on the Inc. 5000 list of fastest growing privately held companies eleven times including eight consecutive years in a row, has been recognized by Microsoft as a 4x partner of the year and a Watchguard 5x partner of the year. NJBIZ has recognized the firm as the Small Business of the Year and as a leading NJ Digital Innovator in 2019, 2020, 2022, 2023 and 2024.

EXPERIENCE

PRESIDENT • EMAZZANTI TECHNOLOGIES • AUG 2001 - PRESENT

PRESIDENT • MESSAGING ARCHITECTS • AUG 2018 - PRESENT

PRESIDENT & CRO • LIQUI-SITE • OCT 2016 - PRESENT

P-SELLER • MICROSOFT • OCT 2017 - APR 2024

ENGINEER • COLE SYSTEM ASSOCIATES, INC. • OCT 2000 - AUG 2001

SENIOR ACCOUNTING SPECIALIST • LUCENT TECHNOLOGIES • JUL 1998 - SEP 2000



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ELEONORA PAULSEN

FOUNDER & CEO OF GRUPPO ITALIA

PROFILE

Before founding Gruppo Italia in December 2000, Eleonora had over ten years of experience in the design industry, working with leading showrooms in selecting high-end European brands for curated collections, designing and creating their special marketing programs and also working as a marketing consultant for key companies within NYC design & construction.

Through this experience and a passionate dedication to bring unknown factories to the American market and to create a new way for large projects & clients to have fully customized production, utilizing the highest quality of materials and engineering coming from the leading production factories in Italy, she founded Gruppo Italia.

Eleonora is also a founding member of The Divas, a New York-based executive women's group dedicated to fundraising through networking, bonding, and sharing circles of influence. Each year, The Divas selected specific charities to receive funds raised through various events, drives, and programs. In addition, Eleonora served as President of the Brooklyn Chapter of UNICO National, where she spearheaded community outreach initiatives and organized numerous fundraising events during her four-year tenure. In December 2022, she founded The Gruppo Gives Foundation to expand support for a wider range of international charities, offering grants and donations directly and collaborating on upcoming programming.

EXPERIENCE

PRESIDENT • BROOKLYN CHAPTER OF UNICO NATIONAL • APR 2008 - PRESENT

FOUNDER & CEO • GRUPPO ITALIA, INC • DEC 2000 - PRESENT

CO - FOUNDER • DIVAS PHILANTHROPIC BUSINESS LEADERS



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GINA M. PIAZZA

PARTNER, CO-CHAIR ITALY PRACTICE AT
TARTER KRINSKY & DROGIN LLP

PROFILE

Gina M. Piazza is a distinguished attorney and Partner at Tarter Krinsky & Drogin LLP in New York, where she serves as Co-Chair of the Italy Practice. With nearly two decades of legal experience bridging U.S. and Italian business interests, Gina is recognized for her deep expertise in commercial transactions and cross-border business operations.

In her role as Partner and Co-Chair of the Italy Practice, Gina acts as outside general counsel to a diverse portfolio of foreign companies operating in the United States. She advises on a wide array of commercial agreements and guides clients through corporate governance and operational matters. Gina also leads a team of attorneys, ensuring the delivery of high-quality, coordinated legal services. Having assisted hundreds of Italian companies, she is a sought-after advisor known for being resourceful and well connected in the Italian business community.

Gina's career demonstrates a consistent focus on Italian and Italian-American business relations. She has lived and worked in Italy, teaching English in Rome and pursuing Italian language studies in Perugia. Her legal practice is uniquely tailored to the needs of Italian businesses expanding to the U.S., and she is known for providing culturally fluent, bilingual counsel that bridges regulatory and business gaps between the two countries.

EXPERIENCE

FROM ASSOCIATE TO COUNSEL TO PARTNER • TARTER KRINSKY & DROGIN LLP • JAN 2012 - PRESENT

ENGLISH TEACHER • BERLITZ CORPORATION • 2008 - 2009

ASSOCIATE • DUVAL & STACHENFELD LLP • 2008 - 2008

ASSOCIATE • O' MELVENY AND MYERS • OCT 2005 - APR 2007



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DIEGO RODINÒ

SVP - HEAD OF REAL ESTATE NORTH AMERICA
AT ESSILOR LUXOTTICA

PROFILE

Diego moved to NYC in early 2002, where he started working as a corporate banker for a major European financial institution. The team he joined was involved in developing the institution's international desk, marketing financial products, managing the existing corporate portfolio, assessing the credit risks involved in the lending process.

In June 2007 he transitioned to Commercial Real Estate as he joined Cushman & Wakefield in its Global Headquarters NYC Office, to assist with the firm's efforts in supporting Italian and European clients doing business in the Americas and transatlantic RE transactions.

Between 2010 and 2022 Diego received multiple promotions from Associate to Executive Director, with all intermediate steps, including Senior Associate, Associate Director, Director, Senior Director and Managing Director. Through his tenure at Cushman & Wakefield, he has been involved in a vast amount of transactions, supporting several multinational corporations in their development of Commercial Real Estate strategies across different lines of service (Office, Retail, Industrial and Investment Sales), and spanning through numerous markets, and regions.

In July 2024 he Joined EssilorLuxottica as SVP and Head of Real Estate in North America.

During the last 23 years in NYC he also served on the Board of not-for-profit organizations, including the Italy America Chamber of Commerce. He is affiliated with the GEI (Gruppo Esponenti Italiani) and several other not-for-profit or charitable organizations.

EXPERIENCE

SVP - HEAD OF REAL ESTATE NA • ESSILORLUXOTTICA • JUL 2024 - PRESENT

EXECUTIVE DIRECTOR • CUSHMAN & WAKEFIELD • JUN 2007 - JUL 2024

BOARD MEMBER • LA SCUOLA D' ITALIA G. MARCONI • MAR 2019 - JUN 2024

BOARD MEMBER • ITALY- AMERICA CHAMBER OF COMMERCE • MAR 2015 - DEC 2022

CREDIT ANALYST • BANCA NAZIONALE DEL LAVORO • MAR 2002 - JUN 2007



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